**POWERFUL QUESTIONING CASE STUDY**

Please return this form to [advancedcoachingskills@icf-nj.org](mailto:advancedcoachingskills@icf-nj.org)

**In order to receive 1.5 hours of Core Competency CCEs, please return this form by June 1, 2019.**

A link will be provided to listen to the 40 minute audio recording of “Deconstructing Questions” by Michael Stratford, MCC to support distinctions for crafting customized questions.

Your full name:

Your email address:

Date of completing this form:

To assess the depth of your learning, you are required to write a minimum of 3 sentences or more per question.

**Question 1. Regarding the “Deconstructing Questions” audio recording, what insights did you personally gain from watching and listening to the recording? (required response).**

**Question 2. Regarding the “Deconstructing Questions” audio recording, how can you apply your insights or learning to your development as a coach? (required response).**

**Question 3. Based on the information provided in the case study below, what questions are you curious to ask Jackie? Please provide 5 – 10 questions. (required response).**

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**Case Study - Jackie**

*Hi I’m Jackie. I’ve owned my beautiful art gallery for 10 years. My husband John is a manager for a telecommunications company. Yesterday, he came home feeling shaken and upset, with the news that he no longer has a job and that 80 other people were also told they no longer have a job. John felt blindsided and had no idea this was coming. I’m also in shock about this unexpected occurrence.*

*We have 2 children in high school and the oldest will soon be entering college/university. We have a lot of expenses with all the sporting and musical activities our kids have, as well as putting money away for college tuition.*

*My art gallery has been barely profitable for many years. While I absolutely love art, I now wonder if I should put my creative talent to use somehow else. Given John just turned 55 years old, he still has some years before he retires. I don’t know how long it will take him to find a new company and position. However, he’s also talking about finding something that is more fulfilling to him for the next 10-15 years before he retires. That scares me as I don’t know what he’s thinking about or how long it might take for him to find employment.*

*I want to make sure I’m providing for our family as well as supporting John as he goes through this transition as he’s supported me with my art gallery for a decade, when it hasn’t made a lot of income for us.*

*I do have a belief that everything will work out in the end, however the reality of our situation has hit me hard. I feel in a bit of a tailspin trying to figure out the best options for my family. That’s why I’ve hired you as my coach; to help me work out how I navigate through this.*